# Microsoft Dynamics 365

Microsoft Dynamics 365 is a unified application delivering deep integration to seamlessly share information between Dynamics AX ERP, Dynamics CRM, and Office 365. Real-time analytics powered by Azure machine learning services enable you to visualize powerful business intelligence data directly from Dynamics AX ERP. You can also access innovative technologies like IoT and machine learning as Azure services, which will further help ensure that the investment in Dynamics 365 continues to pay off.

Synoptek offers a complete suite of Dynamics 365 services to help your organization streamline processes and ensure on-time releases.

## Delivering a Complete Suite of Microsoft Dynamics 365 Services

→ Business Consulting and Advisory Services

→ Full Cycle Implementation

→ Turning Around Failed Implementations

→ Customization and Technical Advisory

→ Business Application Integration

→ Modernization/ Upgrade/ Reimplementation

→ Support and Maintenance

→ License Optimization and Negotiation

## Microsoft Partner

**Gold Application Development**
**Gold Cloud Platform**
**Gold Cloud Productivity**
**Gold Small and Midmarket Cloud Solutions**
**Gold Enterprise Resource Planning**

Microsoft

### Pay Only for What You Need

Start small with the right fit for your role, industry, and business and grow at your own pace in the cloud

### Optimized Productivity

Enhance employee productivity by seamlessly connecting the business data with productivity tools like Office 365, Outlook, Excel, and Power BI

### Intelligence Embedded in Processes

Data and insights transformed into action for intelligence where it's needed

# Delivering Business Results for Clients:

| | | |
|---|---|---|
| **CHAMPION**<br>Windows • Sunrooms • Roofs • Home Exteriors | **Alliance for Audited Media** | **Performance** CONTRACTORS, INC. |
| Dynamics 365 for Sales, Field Service, and Marketing Implementation, and Dynamics AX Support and Enhancements | Upgrade to D365 for Finance and Operations and D365 for Sales Implementation and Integration with ERP | Dynamics 365 for Sales Implementation and Dynamics AX Modules Implementation and Support |

> *"Synoptek being a trusted partner has helped Champion put all our customer facing activities effectively in Dynamics 365 CRM and have it work hand-in-hand with our Dynamics AX system."*
>
> **-  Dave Hofmeister (CIO), Champion Windows**

## Why Choose Synoptek?

→ **Implementation Best Practices** with Lifecycle Services (LCS) deliver better future predictability of the overall cost and complexity of projects.

→ **Adaptability and Flexibility** in helping you find the right app for your business needs and tailor solutions that work with the software products you already use.

→ **Resource Expertise** to drive sales, track leads, automate customer and field service, deliver projects on time and budget, and improve operations using modern, mobile, cloud-based enterprise-ready business apps.

→ **Capabilities and Competencies** including Microsoft Gold and Silver competencies, as well as a Microsoft Cloud Deployment partner.

→ **Complete Suite of Services** to ensure your platform remains modern and responsive long after the initial implementation.

## About Synoptek

Synoptek is a global systems integrator and managed IT services provider offering comprehensive IT management and consultancy services to organizations worldwide. Founded in 2001; headquartered in Irvine, CA, we have offices and resources across North America and delivery centers in Asia.